

# PLAY THE GAME

---

28m (91' 10") | SUNSEEKER | 2014/2018

FOR CHARTER



# CONTENTS



- 03. INTRODUCTION
- 04. EXTERIOR
- 10. INTERIOR
- 16. WATER TOYS
- 18. SPECIFICATION
- 20. GENERAL ARRANGEMENT
- 21. MEET THE CREW
- 26. TESTIMONIALS



INTRODUCTION

# AT A GLANCE



**LENGTH** 28.00M (91' 10")

**DRAFT** 2.10M (6' 11")

**BEAM** 6.50M (21' 4")

**GUESTS** 8

**CABINS** 4

**CREW** 4

**CRUISING SPEED** 16 knots

**BUILT** 2014/2018



EXTERIOR

# EXQUISITE DESIGN AND PERFORMANCE



The 28m (92ft) motor yacht PLAY THE GAME is a sleek and stylish example of British yacht building at its finest. Crafted by the renowned Sunseeker in 2014, she is designed for luxury, comfort, and performance.

Her expansive outdoor spaces offer a variety of settings for entertaining and relaxation - from sunpads and alfresco dining areas to a spacious flybridge complete with dual seating groups, wet bars, and a retractable hardtop. Whether cruising or at anchor, zero-speed stabilisers ensure a smooth and stable experience on the water.







MAIN DECK AFT





FLYBRIDGE



UPPER DECK FORWARD

INTERIOR

**MODERN DESIGN MEETS TIMELESS  
SOPHISTICATION**



Inside, PLAY THE GAME is light-filled and welcoming. Her open-plan main salon flows seamlessly to a drop-down balcony, offering uninterrupted views and a unique waterside dining experience. The interior décor features soft blue tones, warm wood finishes, and large windows that bring the sea in every turn.

She accommodates up to 8 guests in 4 beautifully appointed staterooms, including a full-beam suite with walk-in wardrobe, seating area, and stunning views from the waterline. Her versatile guest layout also includes a VIP, a double, and a convertible twin cabin - all with en-suite facilities.





**MAIN SALOON**



**MASTER CABIN**



VIP CABINS



EN SUITE



TWIN CABIN



**STARBOARD**

WATER TOYS

# FOR INFINITE FUN



Adventure meets relaxation aboard PLAY THE GAME, with a diverse collection of water toys to suit every mood. Whether you're looking to dive into high-energy fun or enjoy a calm moment by the sea, she offers the perfect blend of excitement and serenity.

Thrill-seekers can take to the waves with her impressive lineup of adrenaline fuelled toys, while those craving quiet moments can unwind on the water with ease.

- 2 x Inflatable Nautibuoy Swim Platforms
- 2 x SeaBobs
- 3 x Jobe Sea Wing
- 1 x Towable Biscuit
- 1 x Jobe Water Skis
- 1 x Jobe Wake Board
- 1 x Child Wake Board
- 1 x Wake Skate
- Fishing rods and equipment



# SPECIFICATIONS



**Length:** 28 metres (91' 10")

**Beam:** 6.50 metres (21' 4")

**Draft:** 2.10 metres (6' 11")

**Gross Tonnage:** 101

**Built:** 2014/2018

**Builder:** Sunseeker

**Interior Designer:** Sunseeker

**Exterior Designer:** Sunseeker

**Hull Material:** GRP

**Hull Configuration:** Semi Displacement

**Flag:** British

**Cabins:** 4

**Heads:** 6

**Cruising Speed:** 16 knots

**Maximum Speed:** 29 knots

**Range:** 400 nm

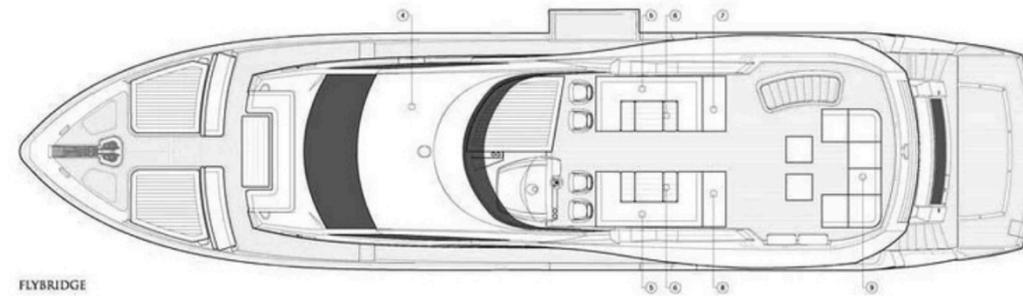
**Engines:** 2 x MTU, Model: 12V 2000 M94,  
2 x 1950ps



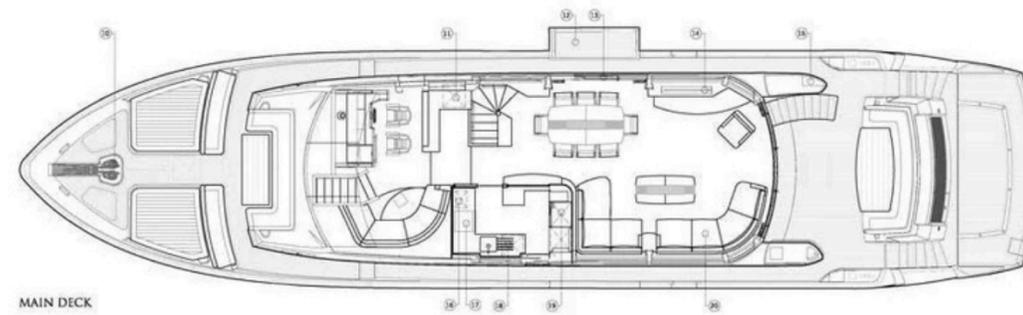
# GENERAL ARRANGEMENT



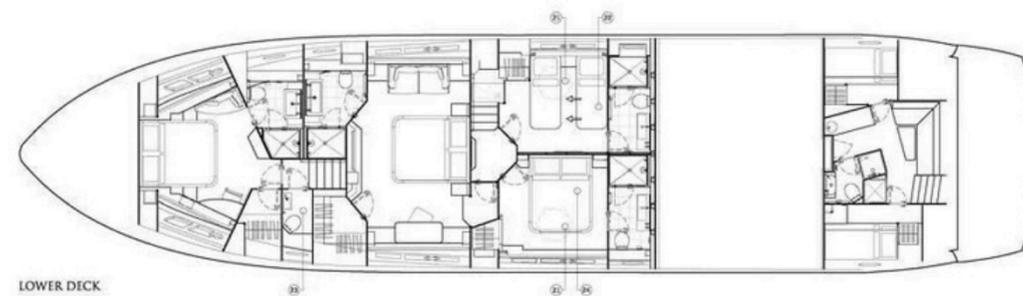
PROFILE



FLYBRIDGE



MAIN DECK



LOWER DECK

MEET THE TEAM

# IT'S THE LITTLE THINGS



---

# CAPTAIN CARLOS MAGLIOCCA

**Nationality:** Spanish

**Languages:** Spanish, English, Portuguese (Fluent); German, French (Basic)

Captain | Command with Character

With over 7,300 days at sea and a maritime career that spans more than 30 years, Captain Carlos brings a rare depth of experience to PLAY THE GAME. Formerly a Commander in the Uruguayan Navy, his calm authority and exacting standards have guided everything from naval ships and high-speed ferries to luxury superyachts across the globe.

Since 2022, Carlos has captained three successful Mediterranean charter seasons aboard PLAY THE GAME, earning praise for his precise navigation, guest-focused leadership, and warm professionalism. His global experience—from the frozen passages of Antarctica to the tropical waters of the Pacific and Caribbean—has shaped a seafarer of extraordinary range and composure.

Holding a Master Unlimited license, Yachtmaster CE (RYA), and advanced STCW certifications, Carlos ensures both safety and sophistication at every turn. Fluent in multiple languages and known for his quiet confidence, he leads with the kind of steady presence that puts guests instantly at ease. When ashore, he enjoys tending his vineyard in Uruguay and diving deep into stoic philosophy.



---

# CHEF RODRIGO SCAFFIDI

**Nationality:** Italian - Argentinian

**Languages:** Spanish (Fluent), English (Basic)

Chef | Fire, Flair & Flavour

Chef Rodrigo Scaffidi brings over two decades of culinary mastery to PLAY THE GAME, crafting vibrant, bespoke dining experiences that reflect both his Argentine roots and his global flair. Born in Mendoza—the gastronomic heart of Argentina—Rodrigo honed his craft in some of the region’s most respected kitchens before expanding his expertise across Andorra, Ibiza, and beyond.

Known for his bold flavours and artistic presentation, Rodrigo specialises in woodfire grilling, sushi, and inventive fusion cuisine—perfectly suited to Mediterranean cruising. His passion for open-fire cooking and elegant outdoor dining transforms each meal into an experience, whether it’s a sunset barbecue on deck or a multi-course tasting menu under the stars.

From private estates to elite Ibiza venues, Rodrigo’s career has been built on precision, creativity, and quiet professionalism. With a deep respect for ingredients and a gift for tailoring menus to guest preferences, he turns every dish into a celebration of place, season, and style.



---

# DECKHAND ANDRES GALEANO

**Nationality:** Spanish

**Languages:** Spanish, English (Fluent)

Deckhand | Technical Focus, Team Spirit

Bringing a rare blend of technical acumen and disciplined seamanship, Andres is a versatile Deckhand with a background that spans naval service, offshore deliveries, and global tall ship sailing. A former Lead Seaman in the Spanish Navy, he applies his structured mindset and hands-on skills to every aspect of deck and engine room operations aboard PLAY THE GAME.

His credentials speak for themselves: MCA Efficient Deckhand, Approved Engine Course, Powerboat & RIB Master, and comprehensive STCW training in watchkeeping, safety, and passenger care. From tugboats in Hong Kong to transatlantic routes aboard the legendary J.S. Elcano, Andres has built his career on reliability, precision, and a clear goal of becoming an officer.

Whether he's managing tender runs, assisting with line handling, or troubleshooting onboard systems, Andres brings dedication, adaptability, and an unshakable team spirit to every task.



# STEWARDESS KARINA GONZÁLEZ SÁNCHEZ

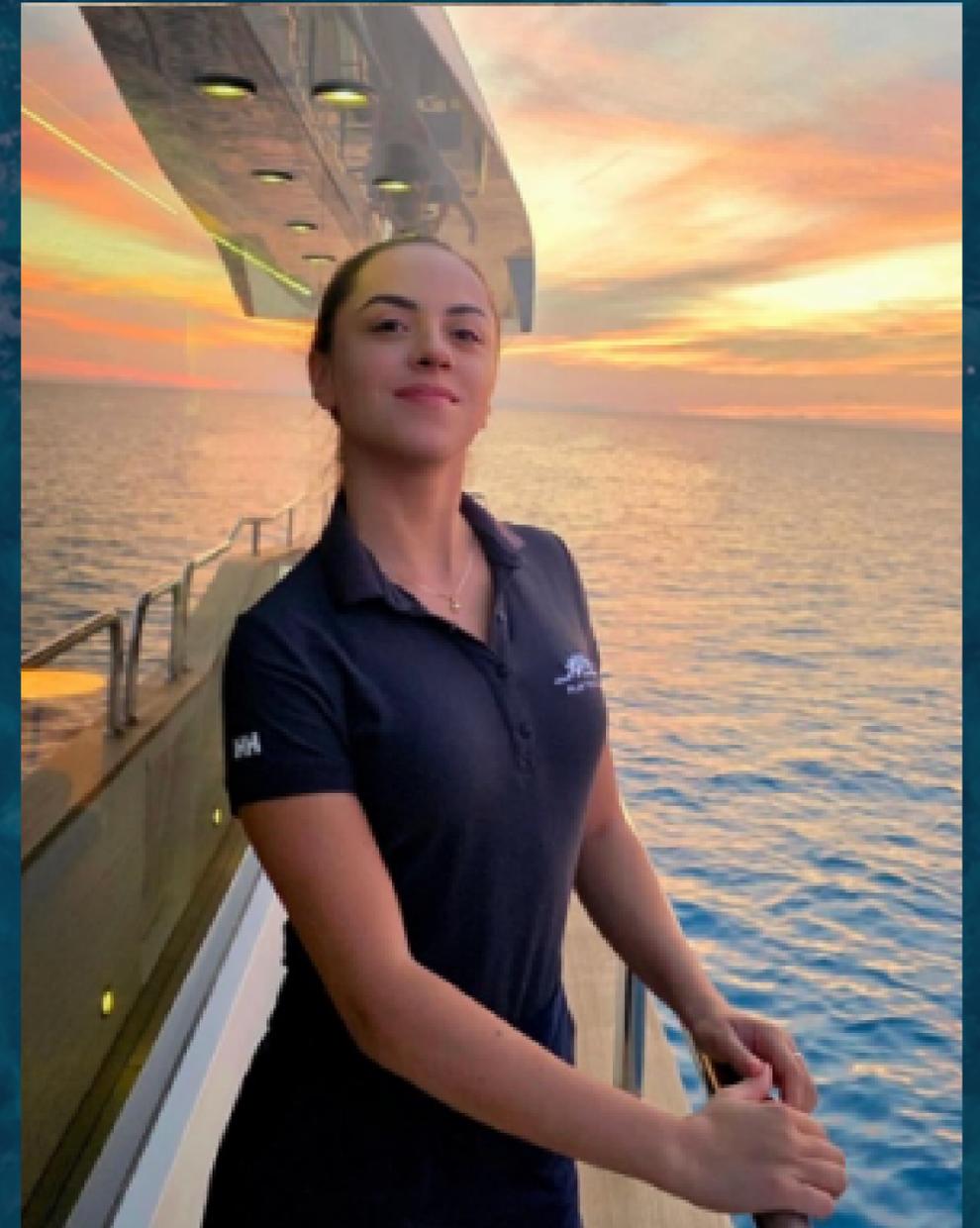
**Nationality:** Spanish

**Languages:** Spanish (Native), English (Bilingual)

Karina brings a vibrant energy and a strong service-driven mindset to her role as Sole Stewardess onboard PLAY THE GAME. With nearly 7 years of experience in high-end hospitality and yachting, she has developed an exceptional ability to anticipate guest needs and deliver a seamless, detail-oriented service.

Having worked across a variety of yachts in Ibiza and Italy—including Azimut Grande 35m, Princess V72, Mangusta 92, and Maiora 24—Karina is confident managing all interior operations independently. From meticulous housekeeping and elegant table settings to cocktail preparation and guest service, she ensures every aspect of the onboard experience is handled with precision and care.

Karina is known for her warm personality, professionalism, and natural charm with guests. Her background in hospitality, including roles as Maître and cocktail server, has refined her ability to create a welcoming atmosphere while maintaining the highest standards of service. Fluent in Spanish and English, with additional knowledge of Italian, she easily connects with an international clientele. Organized, proactive, and highly adaptable, Karina thrives in fast-paced environments and long charter days, always maintaining a positive attitude and polished presentation.



# TESTIMONIALS



## August 2025

"I'm tremendously happy to have booked PTG for my client, the communication with captain Carlos was great, one of the best I've had when arranging a charter. He was proactive, gave swift feedback and input on itineraries, questions etc. The client had a lovely time onboard, was very happy with the crew especially the captain and chef. Enjoyed the yachts and its features, it was perfect for their group." - Broker

## July 2024

"The clients have sent me a message and are VERY happy! The clients had only good things to say about this charter. He is chartering a larger boat next year but asked if he can bring Captain Carlos and crew with him!! Only positive feedback and my client's son was extremely happy which was most important." - Broker

## June/July, 2023

"It was a huge pleasure to work with Captain Carlos on this charter - he is very proactive & hands-on, before and during the charter. My clients were over the moon with their charter experience and couldn't have spoken better about Carlos and his team. I would highly recommend PTG with this crew, as my clients were not the easiest, so I am very confident they can deal with almost everything! Thank you to everyone involved to make this happen!" - Broker

## July 2023

"I have worked with Carlos several times for repeat charters on board Play The Game, and always enjoy organizing things with him, he is very easy to work with. The communication was always prompt and friendly and he kept me well informed during the charter." - Broker

## July 2023

"The yacht was perfect for our group and in pristine condition, we loved the size, and the cabins were well laid out. Captain Carlos was friendly and accommodating of our changes to the itinerary and the crew were great, always helpful and always a smile. The food was fantastic, and we were surprised at the level of standard provided! We would definitely return to Play the Game if we were in the area!" - Client



The **CAPTAIN** and **CREW** look forward to **welcoming**  
you onboard **PLAY THE GAME.**

